#### **EBOOK**

# Should I *Drop* My Employer Coverage for **Medicare**?





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#### INTRODUCTION

# Purpose of this eBook

Choosing between employer health insurance and Medicare can be a complex and difficult decision for individuals approaching Medicare eligibility while still employed. This decision is crucial as it impacts their healthcare coverage, costs, and overall financial planning.

When faced with the decision of whether to retain employer health insurance or enroll in Medicare, It is essential to understand the intricacies of Medicare and how it compares to employer-sponsored health plans. Making an informed choice requires careful consideration of various factors, including costs, coverage options, coordination of benefits, and potential impacts on Health Savings Accounts (HSAs). By comprehensively evaluating these elements, individuals can ensure they select the most suitable and cost-effective healthcare coverage that meets their unique needs and circumstances.

The primary goal of this eBook is to provide seniors with clear and comprehensive guidance on deciding whether to enroll in Medicare or maintain their employer sponsored health insurance while still actively employed. Navigating this decision can be challenging due to the numerous factors involved, such as cost implications, coverage differences, and the coordination of benefits.

This eBook explores both options to highlight the benefits and potential drawbacks of Medicare and employer health plans. Our objective is to empower readers with the knowledge necessary to make informed choices that best suit their healthcare needs and financial circumstances.







CHAPTER 1

# Understanding Medicare and Employer Coverage

#### What is Medicare?

Medicare is a federal health insurance program primarily for individuals aged 65 and older, although it also covers certain younger people with disabilities and individuals with End-Stage Renal Disease. Below you can see the four parts Medicare is divided into.





#### **MEDICARE PART A**

Coverage:

Inpatient hospital stays, care in a skilled nursing facility, hospice care, and some home health care.

Costs:

Most people don't pay a premium for Part A if they or their spouse paid Medicare taxes while working. For those who need to buy Part A, the cost in 2024 is up to \$506 per month. The inpatient hospital deductible is \$1,632 for each benefit period.



#### **MEDICARE PART B**

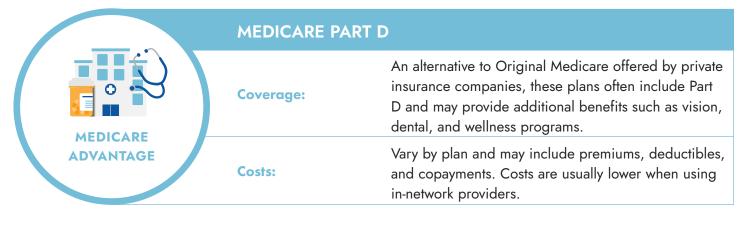
**Coverage:** 

Doctor visits, outpatient care, preventive services, and some home health care.

Costs:

The standard Part B premium for 2024 is \$174.70 per month (higher for individuals with higher incomes), and the annual deductible is \$226.





	MEDICARE PA	ART D
	Coverage:	Helps cover the cost of prescription drugs. Private insurance companies approved by Medicare offer these plans.
PRESCRIPTION DRUG COVERAGE	Costs:	Premiums vary by plan. In 2024, the national base beneficiary premium is \$32.74. There may also be an annual deductible (up to \$505 in 2024) and copayments/coinsurance.

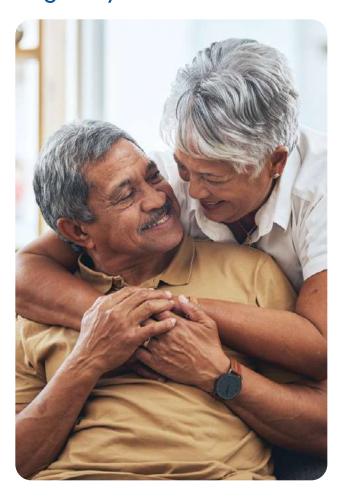
#### **Employer-Sponsored Health Insurance**

Employer-sponsored health insurance is a health plan provided by an employer to its employees. This insurance typically includes various coverage options, such as medical, dental, vision, and prescription drugs. Employees often share the cost of premiums with their employer and may also have to pay deductibles, copayments, and coinsurance for services.





# Eligibility and Enrollment



#### **Eligibility for Medicare:**

Medicare is a federal health insurance program primarily for individuals aged 65 and older. However, eligibility can also extend to younger people with specific disabilities and individuals with End-Stage Renal Disease (ESRD).

Here are the primary eligibility criteria:

#### Age 65 or Older:

 U.S. citizens or permanent residents who are 65 years old or older.

#### Under 65:

- Individuals who have been receiving Social Security Disability Insurance (SSDI) for at least 24 months.
- Individuals with ESRD requiring dialysis or a kidney transplant.
- Individuals with Amyotrophic Lateral Sclerosis (ALS), also known as Lou Gehrig's disease, automatically qualify for Medicare as soon as they receive SSDI benefits.

#### **Enrollment Periods:**

Understanding the various Medicare enrollment periods is crucial for avoiding penalties and ensuring continuous coverage. On the next page, you will find the key enrollment periods and their stipulations.





#### **KEY ENROLLMENT PERIODS**

# Initial Enrollment Period (IEP):

- This period begins three months before the month you turn 65, includes your birth month, and extends three months after your birth month, totaling seven months.
- · During the IEP, you can enroll in Medicare Parts A and B.

# General Enrollment Period (GEP):

- If you missed your IEP, you could enroll in Medicare during the GEP, which runs from January 1 to March 31 each year.
- · Coverage begins on July 1 of the same year.
- Late enrollment penalties may apply for Part B if you did not sign up when you were first eligible.

# Special Enrollment Period (SEP):

- SEPs are available for individuals who delay enrolling in Medicare because they have health coverage through their own or their spouse's current employment.
- The SEP lasts eight months, beginning the month after your employment ends or your group health insurance ends, whichever comes first.
- SEPs ensure you can sign up for Part A and/or Part B without facing late enrollment penalties.

# Annual Enrollment Period (AEP):

- From October 15 to December 7 each year, you can make changes to your Medicare Advantage (Part C) and Medicare prescription drug coverage (Part D).
- · Changes made during this period take effect on January 1 of the following year.

# Special Enrollment Periods and Employer Coverage:

- If you are still working and covered under an employer's health insurance plan, you may qualify for a SEP to enroll in Medicare Part B.
- It's crucial to understand how your employer's coverage works with Medicare.

  Typically, if your employer has 20 or more employees, your employer's insurance is the primary payer, and Medicare is secondary. For employers with fewer than 20 employees, Medicare is primary, and your employer's insurance is secondary.
- Carefully consider whether to delay Medicare Part B enrollment if you have employer coverage to avoid unnecessary premiums and ensure seamless coverage.



#### **CHAPTER 2**

## Medicare Parts A and B

Medicare Part A covers hospital inpatient care, skilled nursing facility care, hospice care, and some home health services. Medicare Part B covers doctor visits, outpatient care, preventive services, and some home health care.





#### Medicare Part A: Hospital Insurance

Medicare Part A, often called "hospital insurance," helps cover inpatient hospital care, skilled nursing facility care, hospice care, and some home health services. It's typically premium-free for those who've paid Medicare taxes for at least 10 years.

#### COSTS

#### **Premiums**

- Most people don't pay a premium for Part A if they or their spouse have paid Medicare taxes for at least ten years (40 quarters).
- If you have to buy Part A, you'll pay up to \$506 per month in 2024.

#### **Deductibles and Coinsurance**

- The Part A deductible for inpatient hospital care is \$1,632 per benefit period in 2024.
- \* Coinsurance for hospital stays: \$0 for the first 60 days, \$408 per day for days 61-90, and \$816 per "lifetime reserve day" after day 90 (up to 60 days over your lifetime).
- Skilled nursing facility care: \$0 for the first 20 days; \$204 per day for days 21-100.



	COVERAGE
Inpatient Hospital Care	<ul> <li>Covers hospital room, meals, nursing care, and other hospital services and supplies.</li> <li>Includes semi-private rooms, general nursing, drugs as part of your inpatient treatment, and other hospital services and supplies.</li> </ul>
Skilled Nursing Facility Care	<ul> <li>Covers semi-private rooms, meals, skilled nursing care, rehabilitation services, and other services and supplies.</li> </ul>
Home Health Services	<ul> <li>Covers medically necessary part-time or intermittent skilled nursing care, physical therapy, speech-language pathology services, and continuing occupational therapy.</li> </ul>
Hospice Care	Covers care intended for comfort and support for patients who are terminally ill.
Coverage Limitations and Restrictions	Does not cover private-duty nursing, a private room (unless medically necessary), personal care items (like razors or slipper socks), or a television or phone in your room.



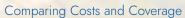




#### Medicare Part B: Medical Insurance

Medicare Part B is a component of Medicare that covers outpatient medical services, including doctor visits, preventive services, and some medical supplies. Unlike Part A, Part B requires a monthly premium and includes an annual deductible and coinsurance for most services.

СО	STS
Premiums	Deductibles and Coinsurance
<ul> <li>The standard Part B premium in 2024 is \$174.70 per month, but it can be higher depending on income.</li> </ul>	<ul> <li>The annual deductible for Part B is \$240 in 2024.</li> <li>After meeting the deductible, you typically pay 20% of the Medicare-approved amount for most doctor services, outpatient therapy, and durable medical equipment.</li> </ul>
COVE	RAGE
Doctor Services	<ul> <li>Covers medically necessary services from doctors and other healthcare providers.</li> </ul>
Outpatient Care	<ul> <li>Covers services or supplies needed to diagnose or treat your medical condition that aren't inpatient.</li> </ul>
Preventive Services	<ul> <li>Covers preventive services to prevent illness (like the flu) or detect it at an early stage (like mammograms).</li> </ul>
Durable Medical Equipment (DME)	<ul> <li>Covers equipment such as wheelchairs, walkers, hospital beds, and other equipment and supplies.</li> </ul>
Coverage Limitations and Restrictions	<ul> <li>Does not cover routine dental care, dentures, routine eye exams, eyeglasses, hearing aids, or exams for fitting them.</li> </ul>



EMPLO		LTH INSURANCE L COSTS	
Premiums		luctibles and oinsurance	Co-Pays and Co-Insurance
<ul> <li>In 2024, the average annual premium for employer-sponsored health insurance is \$7,739 for single coverage and \$22,221 for family coverage.</li> <li>Employees often share the cost, paying an average of \$1,389 annually for single coverage and \$5,588 annually for family coverage.</li> </ul>		rage annual ble is \$1,669 for overage.	<ul> <li>Typical co-pays include \$25 for a primary care visit and \$50 for a specialist visit.</li> <li>Co-insurance can range from 10% to 30% of the cost of services after the deductible is met.</li> </ul>
COVERAGE COMPARISON			
Employer Plans			Medicare
<ul> <li>Often, they offer comprehensive coverage, in services not covered by Medicare, such as devision, and hearing, routine foot care, and for travel coverage.</li> <li>May include wellness programs and additional like fitness memberships or mental health services.</li> <li>Typically, they have a network of preferred providers, requiring higher out-of-pocket cost out-of-network services.</li> </ul>	ental, reign al benefits vices.	but some services dental, vision, and Plans (Part C) or s  • Medicare Advanta benefits but might employer plans.  • Medigap (Medical	e for a wide range of medical services, require additional coverage (e.g., defined through Medicare Advantage supplemental policies (Medigap).  In the supplemental policies (Medigap) are supplemental policies (Medigap).  In the supplemental policies (Medigap) are Supplemental policies (Medigap) are Supplemental policies (Medigap).

Comparing the costs and coverage between Medicare and employer-sponsored health insurance involves evaluating premiums, deductibles, co-pays, and the range of services covered. Understanding these differences can help you make an informed decision that best meets your healthcare needs and financial situation.



#### CHAPTER 3

## Coordination of Benefits

#### **Medicare Coordination with Employer Insurance**

When you have both Medicare and employer-sponsored insurance, the two types of coverage work together to pay your healthcare costs. This process is known as coordination of benefits. How these benefits coordinate depends mainly on your employment status and the size of your employer.





#### **Primary vs. Secondary Payer Rules:**

**Primary Payer:** The primary payer pays first, up to its coverage limits.

**Secondary Payer:** The secondary payer only pays if costs are uncovered by the primary coverage.

#### **Determining Primary and Secondary Payers:**

- If you are still employed and your employer has 20 or more employees:
  - Your employer-sponsored insurance is the primary payer.
  - Medicare acts as the secondary payer.
- If you are still employed and your employer has fewer than 20 employees:
  - Medicare is the primary payer.
  - Employer-sponsored insurance is the secondary payer.

- If you are retired and have retiree coverage from a former employer:
  - Medicare is typically the primary payer.
  - Retiree coverage is the secondary payer.
- If you are covered by COBRA:
  - Medicare is usually the primary payer.
  - COBRA coverage acts as the secondary payer.







# Impact on Health Savings Accounts (HSAs)

#### **HSA Contributions When Enrolling in Medicare**

Once you enroll in Medicare (Part A and/or Part B), you can no longer contribute to a Health Savings Account (HSA). This is because Medicare is considered health coverage, disqualifying you from making further HSA contributions.

However, you can still use the funds already in your HSA for qualified medical expenses without penalties.



# Guidance for Existing HSA Funds:

#### **Qualified Medical Expenses**

You can use HSA funds to pay for deductibles, co-pays, coinsurance, and other out-of-pocket medical expenses, including some Medicare premiums.

#### **Medicare Premiums**

HSA funds can be used to pay for Medicare Part B, Part D, and Medicare Advantage (Part C) premiums, but not for Medigap premiums.

#### **Tax Implications**

Withdrawals from a Health Savings Account (HSA) for qualified medical expenses are tax-free. However, if funds are withdrawn for non-medical purposes, they are subject to income tax and a 20% penalty if you're under 65. Once you reach 65, the 20% penalty is waived, but non-medical withdrawals are still taxed as income.





# Coverage for Spouses and Dependents

#### Impact on Family Coverage When Switching to Medicare

Spousal Coverage: If you switch to Medicare and your spouse is not yet eligible for Medicare, they may need to seek alternative coverage. This could include enrolling in an individual health insurance plan, remaining on the employer plan if it allows dependents to stay covered, or <u>looking into</u> COBRA coverage.

2+ Dependent Children: Similarly, if you have dependent children, you must ensure they have continued health insurance coverage. Employer plans often offer options for dependents, but you must verify the plan's specifics.



#### **OPTIONS FOR FAMILY MEMBERS**

#### Staying on Employer Plan

 Some employer plans allow dependents to remain covered even if the employee switches to Medicare. Check with your HR department for details.

# Consolidated Omnibus Budget Reconciliation Act (COBRA)

 COBRA allows for continued coverage of your spouse and dependents for up to 36 months after you switch to Medicare. Be aware that COBRA premiums can be significantly higher than regular premiums.

#### **Individual Health Plans**

 Your spouse and dependents can purchase individual health insurance plans through the Health Insurance Marketplace. They may qualify for subsidies based on household income.

By understanding how Medicare coordinates with employer insurance, the implications for HSAs, and the impact on family coverage, you can make more informed decisions regarding your healthcare coverage. This knowledge ensures a smoother transition to Medicare while maintaining comprehensive coverage for you and your family.



#### CHAPTER 4

# Deciding Factors for Dropping Employer Coverage

#### **Factors to Consider**

Deciding whether to drop your employer coverage for Medicare involves several key considerations. Understanding these factors will help ensure that your healthcare needs and financial situation are aligned with the most suitable coverage option.





#### **Health Needs and Medical Expenses**

#### Current Health Status

Assess your current health needs. If you have chronic conditions or require frequent medical attention, it's essential to understand how both Medicare and your employer plan cover these needs.

#### S Medical Expenses

Compare the out-of-pocket costs under both plans. This includes premiums, deductibles, co-pays, and coinsurance. Consider how often you visit doctors and specialists and how many prescriptions you have.

#### Out-of-Pocket Spending Limit

When comparing options, consider the out-of-pocket spending limit. It is wise to choose an option with the lowest out-of-pocket limit to minimize unexpected expenses.

#### Prescription Medication Costs

Compare the costs of your prescription medications under both Medicare and employer plans. This is an important factor that can significantly impact your overall expenses.



#### **Financial Situation and Potential Savings**

#### Premium Costs

Evaluate the premium costs of Medicare and your employer's plan. While Medicare Part A is typically premium-free, Part B and additional coverages (like Part D or Medigap) come with costs.

#### (5) Overall Costs

Consider all costs, including out-of-pocket expenses and the potential savings you might gain from switching to Medicare.

#### Penalties

Be aware of any potential late enrollment penalties for Medicare if you delay enrollment beyond the initial eligibility period.





#### **Future Plans (Retirement, Continued Work)**

#### **Retirement Plans**

If you plan to retire soon, transitioning to Medicare might be beneficial as employer coverage might end or change.

#### Continued Employment

If you plan to continue working, assess whether your employer's plan is more comprehensive or cost-effective than Medicare.

#### **Spouse Employment Status**

#### Spouse's Coverage

If your spouse is still working and you're covered under their plan, you might prefer to stay with the employer plan until your spouse retires. Evaluate how switching to Medicare would affect your spouse's and dependents' coverage.

#### PROS/CONS OF KEEPING EMPLOYER COVERAGE

#### **PROS**

- Comprehensive Coverage: Employer plans often provide more comprehensive coverage, including additional benefits like dental, vision, and wellness programs.
- Family Coverage: Employer plans typically offer coverage for your family members, which Medicare does not.
- Simplicity: Staying with one plan might be simpler and more convenient, especially if you're already satisfied with your current coverage and want to remain with your current doctor. Not all physicians accept Medicare insurance.

#### CONS

- Higher Premiums: Employer plans can sometimes be more expensive than Medicare, especially if the employer's contribution is minimal.
- Coverage Limitations: Employer plans may have limitations or exclusions that Medicare plans do not, particularly for older adults.

#### PROS/CONS OF ENROLLING IN MEDICARE

#### **PROS**

- Lower Premiums: Medicare Part A is usually premiumfree, and Part B premiums may be lower than employer plan premiums.
- Coverage Stability: Medicare provides stable coverage regardless of employment status, which can be beneficial as you approach retirement.
- Additional Coverage Options: Medicare allows for additional coverage through Medigap or Medicare Advantage plans, which can be tailored to your specific health needs.

#### CONS

- Limited Family Coverage: Medicare does not provide coverage for spouses or dependents.
- Complexity of Choice: Choosing between Original Medicare, Medicare Advantage, and various supplemental plans can be complex and confusing.

By carefully weighing these factors, you can make an informed decision about whether to keep your employer coverage or switch to Medicare. This evaluation should be personalized based on your unique health needs, financial situation, and future plans.





#### CHAPTER 5

# How to Make the Transition

#### **Steps to Enroll in Medicare**

Enrolling in Medicare involves several vital steps to ensure you receive coverage without interruption. Here's a guide to help you navigate the process.



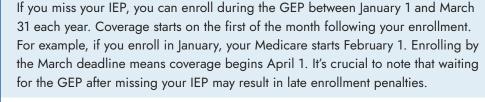
	NITIAL ENROLLMENT PERIOD (IEP)
Timing	Your IEP starts three months before the month you turn 65, includes your birthday month, and extends three months after your birthday month, giving you a total of seven months.
Process	To enroll, <u>visit the Social Security Administration (SSA) website or your local Social Security office</u> . You can also enroll by phone by calling the SSA. Online enrollment is often the most convenient option.
Documentation	Prepare to provide your Social Security number, proof of U.S. citizenship or lawful residency, and information about your current or past employment. Make sure you have your Medicare card if you're already receiving Social Security benefits.
S	PECIAL ENROLLMENT PERIOD (SEP)
<b>Eligibility</b>	SEPs are for individuals who delay Medicare enrollment because they or their spouse are still working and covered by an employer's health plan. This period allows you to enroll without penalty.
Timing	You can enroll during the SEP while you are still covered by the employer plan and for up to eight months after your employment or coverage ends. This flexibility helps avoid gaps in coverage.
Process	Notify the SSA of your intention to enroll during your SEP. Provide proof of continuous employer coverage and employment end date if applicable.



#### GENERAL ENROLLMENT PERIOD (GEP)



**Timing** 





**Coverage Start Date** 

To enroll, <u>visit the Social Security Administration (SSA)</u> <u>website or your local Social Security office</u>. You can also enroll by phone by calling the SSA. Online enrollment is often the most convenient option.



**Penalties** 

Prepare to provide your Social Security number, proof of U.S. citizenship or lawful residency, and information about your current or past employment. Make sure you have your Medicare card if you're already receiving Social Security benefits.

# Guidance on Choosing Between Original Medicare and Medicare Advantage

When deciding between Original Medicare and Medicare Advantage, consider the following factors to determine which plan best suits your needs:

#### Original Medicare (Parts A and B):

- Coverage: Original Medicare includes Part A (hospital insurance) and Part B (medical insurance). Part A covers inpatient hospital stays, skilled nursing care, hospice care, and some home health services. Part B covers doctor services, outpatient care, preventive services, and some home health services.
- ✓ Flexibility: With Original Medicare, you have the flexibility to choose any doctor or hospital that accepts Medicare. This can be beneficial if you have specific healthcare providers or need specialized services.
- Additional Coverage: To cover out-of-pocket costs not covered by Original Medicare, consider purchasing a Medigap (Medicare Supplement Insurance) policy. Medigap policies can help pay for deductibles, co-pays, and co-insurance.



# Paying the Part B Premium

When transitioning from an employer-sponsored health plan to Medicare, it's important to understand how you'll handle the payment of your Medicare Part B premium. Unlike employer plans, where premiums are often automatically deducted from your paycheck, Medicare Part B premiums require direct payment to the government.



How Payments Work: If you're not yet receiving Social Security benefits when you enroll in Medicare, you'll receive a quarterly bill for your Part B premium. This is an important factor to consider, as you'll need to plan for this quarterly expense. For some individuals, the idea of making these payments directly to the government may be a new responsibility and could influence their decision on whether to enroll in Medicare immediately or delay.

Once you begin receiving Social Security benefits, your Part B premium can be deducted from your monthly Social Security payments, making the process more streamlined.



# Medicare Advantage (Part C)

- Coverage: Medicare Advantage plans combine Part A and Part B coverage and are offered by private insurance companies approved by Medicare. Many Medicare Advantage plans also include additional benefits, such as vision, dental, and hearing services, and may include Part D (prescription drug coverage).
- Network Restrictions: These plans may have network restrictions, requiring you to use specific providers or facilities. Make sure to review the provider network and any potential out-of-pocket costs.
- ✓ Additional Benefits: Medicare Advantage plans often offer extra benefits not covered by Original Medicare, such as wellness programs, fitness memberships, or transportation services. Evaluate these additional benefits to determine if they align with your healthcare needs. Medigap policies can help pay for deductibles, co-pays, and co-insurance.

# Making the Transition Smooth

#### **Canceling Employer Coverage:**

- Timing: Coordinate canceling your employer's health insurance to avoid any gaps in coverage. Ensure your Medicare coverage begins before your employer insurance ends.
- (1) **Notification:** Inform your employer and health insurance provider of your intention to cancel coverage. Provide any required documentation to finalize the cancellation.

#### **Reviewing Coverage Options:**

- Compare Plans: Compare Medicare plans to ensure you select one that meets your health needs and financial situation. Use online comparison tools or consult with a Medicare advisor for assistance.
- Re-evaluate Annually: Health needs and plans can change, so re-evaluate your Medicare coverage during the Annual Enrollment Period (AEP) from October 15 to December 7 each year. Make adjustments to your plan if necessary.





By carefully following these steps and considering your health needs, financial situation, and coverage options, you can successfully transition to Medicare and ensure you have the coverage that best fits your needs.



#### CHAPTER 6

## Common Scenarios and FAQs

Navigating Medicare and employer insurance can be complex, especially with the various scenarios that may arise as you approach retirement or continue working past 65. This chapter addresses common situations and frequently asked questions to help clarify your options and decision-making process.





Working Beyond 65:
Options for Those Who Plan to Continue Working

For those who plan to continue working beyond age 65, several Medicare-related considerations come into play:

- Employer-Sponsored Health Insurance: If you have health insurance through your employer, you might be able to delay Medicare enrollment without facing penalties. Employer plans typically serve as the primary insurance if the company has 20 or more employees. However, verifying your employer's specific policy and understanding how it interacts with Medicare is essential.
- Medicare Enrollment Timing: You can enroll in Medicare during the Initial Enrollment Period (IEP), which starts three months before your 65th birthday. If you choose to delay, make sure to sign up during a Special Enrollment Period (SEP) once you retire or lose your employer coverage to avoid late enrollment penalties.
- Coordination of Benefits: Medicare will usually be secondary if your employer's health plan is primary. Understanding how your employer insurance coordinates with Medicare helps in minimizing out-of-pocket expenses and avoiding coverage gaps.





**Early Retirement:**Coverage Options Before Medicare Eligibility

For those retiring before they turn 65, Medicare eligibility will not yet apply. Here are your options:

- Health Insurance Continuation: If you retire before 65, you may need to continue coverage through your employer's health plan if available or consider COBRA, which allows you to extend your current employer's health insurance for up to 18 months.
- Marketplace Insurance: The Health Insurance Marketplace can offer affordable coverage options until you become eligible for Medicare. Be mindful of enrollment periods and potential subsidies based on your income.
- Private Insurance: Another option is to purchase private health insurance directly. Evaluate different plans to ensure they meet your health needs and budget, keeping in mind that pre-existing conditions may affect coverage and premiums.

#### Disability and Medicare:

Special Considerations for Those Receiving Disability Benefits

For individuals who qualify for Social Security Disability Insurance (SSDI), Medicare eligibility comes earlier:



- Eligibility Timeline: Generally, individuals receiving SSDI benefits are eligible for Medicare after 24 months of receiving disability benefits. This rule applies regardless of age.
- Coverage Options: Like other Medicare beneficiaries, those on disability can choose between Original Medicare and Medicare Advantage plans. It's crucial to assess your health needs and compare coverage options.
- Additional Considerations: If you qualify for SSDI, you are automatically enrolled in Medicare Part A and Part B after 24 months. Still, you may need to actively enroll in Part D or Medicare Advantage.



# Frequently Asked Questions

# Q: Which insurance is primary: Medicare or your employer's?

Understanding whether Medicare or your employer's insurance is primary depends on the size of your employer. Medicare is generally the primary payer if your employer has fewer than 20 employees. If the employer has 20 or more employees, their insurance is usually primary. Knowing this helps you understand who will pay first for your medical expenses.



# Q: Should you delay Medicare enrollment if you have good employer-sponsored insurance?

Deciding whether to delay Medicare enrollment when you have good employer-sponsored insurance depends on various factors. While delaying can be beneficial if you're covered under a robust plan, it might lead to penalties if not appropriately managed. Ensure you understand the implications of delaying and have a plan for when your employer coverage ends.



# Q: How do Medicare costs and coverage compare to employer-sponsored insurance?

Medicare costs, including premiums, deductibles, and out-of-pocket expenses, can vary significantly compared to employer-sponsored insurance. While Medicare premiums may be lower, the overall costs can differ based on the chosen plan (Original Medicare with Medigap vs. Medicare Advantage). Compare the total costs and benefits to make an informed decision.

# Q: How is the coordination of benefits managed between Medicare and employer insurance?

Benefits coordination between Medicare and employer insurance involves understanding how claims are processed and which insurance pays first. This coordination is crucial for managing medical bills and ensuring unexpected expenses are avoided.

# Q: What are Special Enrollment Periods (SEPs), and how do they affect Medicare enrollment?

Special Enrollment Periods (SEPs) allow individuals to enroll in Medicare without penalties after employer coverage ends. Understanding the specific time frames and conditions of SEPs is vital to avoid gaps in coverage and additional costs.

# Q: How Does Medicare Affect My HSA (Health Savings Account)?

If you have an HSA and are approaching Medicare eligibility, you should be aware that you can no longer contribute to your HSA once you enroll in Medicare. However, you can still use the funds in your HSA for qualified medical expenses without penalty. Planning HSA contributions and Medicare enrollment carefully is important to avoid issues.



If you are covered under your spouse's employer insurance and are approaching Medicare eligibility, you generally don't need to enroll in Medicare until your spouse's coverage ends or you retire. However, make sure to understand how Medicare will coordinate with your spouse's insurance and when you need to sign up to avoid penalties.

#### Q: Can I Have Medicare and Employer Insurance at the Same Time?

Yes, you can have Medicare and employer insurance simultaneously. If your employer has 20 or more employees, their insurance usually acts as the primary payer, and Medicare will be secondary. It's essential to understand how each plan covers your expenses to ensure comprehensive coverage and avoid unexpected costs.





#### Q: What Should I Do If I Miss My Medicare Enrollment Period?

If you miss your Medicare Initial Enrollment Period, you may face late enrollment penalties and coverage gaps. You can sign up during the General Enrollment Period (January 1st to March 31st) with coverage starting July 1st or during a Special Enrollment Period if you qualify due to a qualifying life event. Be aware of the penalties for late enrollment to avoid additional costs.

# Q: How Does Medicare Coverage Differ from Employer Insurance Coverage?

Medicare and employer insurance often offer different coverage levels.

Medicare has specific coverage options and may not cover certain benefits provided by employer plans, such as some types of dental or vision care.

Comparing the coverage details of both plans helps you understand potential gaps and ensure all your health care needs are met.



#### Q: Can my employer remove me from my group health insurance when I turn 65?

If you are still actively employed, your employer cannot force you to drop your group health insurance and enroll in Medicare at age 65. However, if you have retiree coverage, your former employer isn't required to continue offering the same plan after you turn 65, and your coverage may change. When you turn 65, Medicare becomes your primary insurance, and your retiree plan may serve as secondary coverage. Suppose your retiree plan offers a Medicare Advantage option. In that case, you'll need to choose between that and Original Medicare, considering factors like premiums, medication coverage, and whether your spouse still needs the plan.

#### Q: Can my employer reimburse me for Medicare Part B and Medigap premiums?

Employers cannot directly pay your Medicare Part B or Medigap premiums due to CMS regulations. However, through a Section 105 Medical Reimbursement Plan, an employer can set aside funds to reimburse eligible employees for medical expenses, including Medicare Parts A and B premiums, as well as Medigap premiums. One common type of Section 105 plan is a Health Reimbursement Arrangement (HRA), which allows for tax-free reimbursements for qualified health insurance costs. To see if your employer offers this, check whether they have a Section 105 plan in place.





#### Conclusion

When choosing between Medicare and employer coverage, it's essential to consider several key factors. Start by evaluating how your current health insurance interacts with Medicare, especially in the context of your retirement plans, whether you plan to continue working past 65 or retire early. For those on disability, understanding your Medicare eligibility and coverage options is crucial. Thoroughly compare costs, coverage, and benefits to make an informed decision that best suits your needs.

Taking the time to review all your options is vital. Consider your personal health needs, financial situation, and coverage preferences. Consulting with a trusted Medicare advisor, such as the team at My Senior Health Plan, can provide valuable, personalized guidance tailored to your situation. Our experienced team is here to help you navigate your options and ensure you choose the best plan for your needs. For ongoing advice and updates on Medicare, be sure to sign up for our newsletter.



# Contact us today!

My Senior Health Plan (MSHP) specializes in helping seniors navigate Medicare by offering personalized guidance and support. We assist individuals in understanding their Medicare options, comparing plans, and selecting the best coverage to fit their healthcare needs and financial situation. Our team is dedicated to simplifying Medicare, making the process easy and stress-free.



⊕ www.myseniorhealthplan.com | 

Ø 877-255-6273



# Glossary of Terms

Affordable Care Act (ACA): This comprehensive healthcare reform law, enacted in 2010, aims to improve access to health insurance, reduce healthcare costs, and increase the quality of care. Also known as Obamacare, it introduced measures such as the Health Insurance Marketplace.

**Coinsurance:** The percentage of costs of a covered health care service that you pay after you've paid your deductible. For instance, with a 20% coinsurance, you pay 20% of the costs of covered services, while your insurance covers the remaining 80%.

**Deductible:** The amount you pay for covered health care services before your insurance plan begins to pay. For example, if you have a \$1,000 deductible, you must pay the first \$1,000 of your medical expenses before your insurer starts contributing.

**Employer Coverage:** Health insurance provided through an employer as a benefit to employees. It can include various plans, such as individual or family coverage, and may have different terms compared to individual plans.

**Early Retirement:** Retirement taken before the traditional retirement age, often before becoming eligible for Medicare at age 65. Individuals who retire early may need alternative health coverage until they qualify for Medicare.

**Enrollment Period:** Specific times during which individuals can enroll in or make changes to their Medicare plans. Critical enrollment periods include:

- Initial Enrollment Period (IEP): The 7-month period around your 65th birthday when you can first sign up for Medicare.
- General Enrollment Period (GEP): The period from January 1st to March 31st each year when you can sign up for Medicare if you missed your IEP.
- Special Enrollment Period (SEP): This is the time when you can sign up for or change Medicare plans due to certain life events, such as losing employer coverage.

**Health Savings Account (HSA):** A tax-advantaged savings account used to pay for qualified medical expenses. Contributions are tax-deductible, and withdrawals for qualified expenses are tax-free. HSAs are typically paired with high-deductible health insurance plans.

Medicare Advantage (Part C): A type of Medicare plan offered by private insurance companies that includes coverage from both Medicare Part A (hospital insurance) and Medicare Part B (medical insurance). These plans often provide additional benefits like vision, dental, and hearing coverage.

Medicare Part A: The part of Medicare that covers hospital insurance, including inpatient hospital stays, skilled nursing facility care, hospice care, and some home health care. It typically does not require a premium if you have paid Medicare taxes during your working years.

**Medicare Part B:** The part of Medicare that covers medical insurance, including doctor visits, outpatient hospital care, and some preventive services. Part B requires a monthly premium.

**Medicare Part D:** The part of Medicare that provides prescription drug coverage through private insurance plans. It helps cover the cost of prescription medications not covered by Medicare Part A or Part B.

**Original Medicare:** Refers to Medicare Part A and Part B combined. Managed by the federal government, it provides a fee-for-service approach to health care coverage, with beneficiaries paying premiums, deductibles, and coinsurance.

# Glossary of Terms (Cont.)

**Primary vs. Secondary Payer:** The order in which health insurance plans pay for covered services. The primary payer is responsible for paying first, followed by the secondary payer, which may cover the remaining costs. Medicare's role as a primary or secondary payer depends on the size of the employer that provides health insurance.

**Special Enrollment Period (SEP):** A period outside the standard enrollment periods when individuals can sign up for Medicare or make changes to their Medicare plan due to specific life events, such as losing employer coverage or moving out of a service area.

**Supplemental Insurance:** Additional insurance purchased to cover costs not paid by Medicare. Common types include Medigap policies, which help with out-of-pocket expenses like deductibles and coinsurance, and other supplemental policies that may offer additional coverage beyond Medicare.

**Turnover:** The rate at which employees leave a company and are replaced by new employees. This can affect employer-sponsored health insurance plans and the continuity of coverage for employees.





# **Coverage Comparison Worksheet**

Compare Your Current Employer Health Insurance with Medicare Plans

#### Comparison of Employer Insurance vs. Medicare Plans

This worksheet is designed to guide you through a critical decision-making process as you evaluate whether to stay with your current employer health coverage or enroll in Medicare upon turning 65. By comparing key aspects such as premiums, deductibles, copayments, and coverage limits between your employer's insurance and Medicare options, this tool helps you make an informed choice that best fits your healthcare needs and financial situation. Use this worksheet to clearly see the pros and cons of each option, ensuring you make the best decision for your future health coverage.

CATEGORY	CURRENT EMPLOYER HEALTH INSURANCE	MEDICARE PLAN OPTION 1	MEDICARE PLAN OPTION 2 (IF APPLICABLE)
Premiums			
Deductibles			
Copayments			
Coverage Limits			
Included Services			



**Health Conditions** 

# **Decision-Making Checklist**

Evaluate Whether to Drop Employer Coverage for Medicare

#### **Evaluate Whether to Drop Employer Coverage for Medicare**

This checklist provides a structured approach to evaluate whether to drop employer coverage in favor of Medicare, helping individuals make an informed decision based on their current health needs, financial considerations, and future healthcare expectations.

<b>Current Treatments</b>		





Evaluate Whether to Drop Employer Coverage for Medicare

Specialist Care	
Routine Check-Ups	



Evaluate Whether to Drop Employer Coverage for Medicare

#### **Standard Considerations**

Consider the financial implications of switching to Medicare.

	iums and	

1. Current insurance premium:
2. Current deductible:
3. Current copayments:

#### **Project Medicare Costs**

1. Projected Medicare premium:
2. Projected Medicare deductible:
3. Projected Medicare out-of-pocket expenses:

	POTEN	TIAL SAVINGS OR EX	PENSES	
Category	Employer Plan	Medicare	Financial Assistance	Net Gain or Loss
Premium				
Deductible				
Out-of-Pocket Expenses				
Copayments				





Evaluate Whether to Drop Employer Coverage for Medicare

#### **Tuture Healthcare Expectations**

Consider how your healthcare needs may change in the future.

Anticipated Health Changes	

# Future Treatments



Evaluate Whether to Drop Employer Coverage for Medicare

Healthcare Goals		
Long-Term Care Need	s	
Long-Term Care Need	S Company of the comp	
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Long-Term Care Need	S C C C C C C C C C C C C C C C C C C C	
Long-Term Care Need		
Long-Term Care Need	s	



Evaluate Whether to Drop Employer Coverage for Medicare

#### Additional Considerations

Capture any other relevant factors or personal preferences.

Provider Networks		
Family Opinions		
Personal Preferences		





## **Budget Planning Worksheet**

Calculate and Plan for Healthcare Expenses Under Medicare

#### **Planning Your Healthcare Budget**

The Budget Planning Worksheet assists users in calculating and planning for potential healthcare expenses under Medicare, helping them understand their affordability and manage their budget effectively.

	Source of Income	Amount
\$	Social Security	
MONTHLY INCOME  (Record all sources of income to better understand your available budget).	Pension/Retirement Income	
	Other Income	
avanabie buugei).	Total	

	Category	Amount
	Medicare Premiums	
	Medicare Part A	
	Medicare Part B	
<b></b>	Medicare Part C	
HEALTHCARE COSTS  Estimate the monthly costs	Medicare Part D	
associated with Medicare and related healthcare expenses.	Medigap Premiums	
	Prescription Costs (Total)	
	Out-of-Pocket Costs (e.g. copayments, deductibles)	
	Additional Healthcare Cost (e.g. vision, dental)	
	Total	





## **Budget Planning Worksheet**

Calculate and Plan for Healthcare Expenses Under Medicare

	Category	Amount
	Housing (e.g. mortgage or rent payments)	
₽\$	Utilities (e.g. electricity, water, gas)	
ESSENTIAL EXPENSES  Calculate the total expenses and compare them with monthly income.	Food (e.g. grocery and dining expenses)	
	Transportation (e.g. gasoline, public transit)	
	Other essentials (total)	
	Total	

TOTAL BUDGET CALCULATION					
Expense Category	Total Amount	Income Category	Total		
Total Healthcare					
Total Essential Expenses					
Total Monthly Expenses					
Inco	ome	Ехре	enses		
Surplus or Deficit (Income - Expenses):					

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Essential Questions to Ask About Your Employer's Health Insurance

#### **DIRECTIONS:**

This questionnaire is designed to help you gather detailed information about your employer's health insurance plan. This will assist you in comparing it with Medicare options to make an informed and financially responsible decision.

#### **⊘** Coverage Specifics

(Questions to understand what is covered under your employer's health insurance plan):

Q: What medical services and treatments are covered under the plan?

**Q:** Are there any exclusions or limitations to the coverage?





Essential Questions to Ask About Your Employer's Health Insurance

Q: What is the coverage for prescription drugs? Are there any preferred drug lists or formularies?
Q: Are preventative services covered? If so, which ones and at what cost?
Q: How is coverage provided for specialist care and out-of-network services?



Essential Questions to Ask About Your Employer's Health Insurance

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(Questions to determine the costs associated with the employer's health plan):

Q: What is the monthly premium for the health insurance plan?

Health Insurance Plan	Monthly Premium
Plan #1	
Plan #2 – (if applicable)	

Q: What are the deductible amounts for individual and family coverage?

Coverage Type	Deductible Amount
Individual	
Family	

Q: Are there additional costs for dental, vision, or other supplemental coverage?

Coverage Type	Additional Costs
Dental	
Vision	
Supplemental Coverage	
Other	





Essential Questions to Ask About Your Employer's Health Insurance

#### **Comparison** with Medicare

(Questions to help you compare your employer's health insurance with Medicare options):

Q: How does the cost of your employer's health insurance plan compare to Medicare premiums?

Health Insurance Plan	Cost	Difference
Employer Coverage		
Medicare Part A		
Medicare Part B		
Medicare Part C		
Medicare Part D		
Supplemental Coverage (Medigap)		

Q:	What are the	key differen	ces in cov	erage bet	ween the	employer's	plan and	d Medicare
	(e.g. network	restrictions,	additiona	I benefits	?)			





Medicare

## **Questionnaire for Employer Insurance**

Essential Questions to Ask About Your Employer's Health Insurance

Q: Are there any benefits that are unique to the employer's plan that Medicare does not cover?				
Q: How does the cost of your employer's health insurance plan compare to Medicare premiums?				
Health Insurance Plan	Total Out-of Pocket Costs	Difference		
Employer Coverage				
I and the second				

Q: Are there any coordination of benefits rules if both the employer's insurance and Medicare are used?



Document Your Health Status and Determine the Best Medicare Plan for You

The Personal Health Assessment is a self-assessment tool designed to help individuals document their current health status, ongoing medical conditions, and future healthcare needs. This will assist in determining the most suitable Medicare plan based on individual health requirements. Document your health status and determine the best Medicare Plan for you!

#### © Current Health Status

(record your general health status and any ongoing conditions):

Excellent Good Fair Poor  Additional Notes:	Q: How would you	u rate your overall h	nealth?			
Additional Notes:	Excellent	Good	Fair	Poor		
	Additional Notes:					

**Q:** Are there any major health concerns or conditions currently affecting you?



Document Your Health Status and Determine the Best Medicare Plan for You

#### **Ongoing Medical Conditions**

List any chronic or ongoing medical conditions, for each condition specify if you are receiving treatment, managing it with medication, or have seen specialists:

Condition #1:	
Treatment:	
Medication: _	
Specialists:	
Condition #2:	
_	
Treatment:	<del></del>
Medication: _	
Specialists: _	
0 1::: #0	
Condition #3:	
Treatment:	
Medication: _	<del></del>
Specialists: _	 



Document Your Health Status and Determine the Best Medicare Plan for You

Condition #4:		
Treatment:		
Medication:	 	 
Specialists:	 	 
Condition #5:		
Treatment:	 	 
Medication:	 	 
Specialists:		

#### **E** Medications

List all current medications including dosage and frequency:

Medication	Dosage	Frequency





Document Your Health Status and Determine the Best Medicare Plan for You

<b>Medications</b>	<b>Continued</b>	1:
		, -

#### Medical History

This section captures significant past medical events and procedures:

Past Surgeries and Medical Procedures

Surgery/Medical Procedure	Reason	Follow-Up Procedure



Document Your Health Status and Determine the Best Medicare Plan for You

#### **Preventative Services**

List any preventative services or screenings you have received recently (e.g. mammograms, colonoscopies, etc.):

Preventative Service	Date of Original Service	Follow-Up Procedure



Document Your Health Status and Determine the Best Medicare Plan for You

#### **☑** Future Healthcare Needs

This section will help you anticipate any future healthcare needs and preferences. (Are there any planned treatments, procedures, or surgeries in the near future?):

Upcoming Treatment/Procedure	Projected Date of Service	Details



Document Your Health Status and Determine the Best Medicare Plan for You

#### **Specialist Care**

(Are there any specialists you see regularly or plan to see in the future?):

Upcoming Treatment/Procedure	Details

#### **O** Long-Term Care Needs

(Do you anticipate needing long-term care or support services – e.g. home health care, assisted living)?

Describe the type of care you expect to receive:



Document Your Health Status and Determine the Best Medicare Plan for You

Medicare Plan Su (This section helps you	uitability ou consider how your health needs align with different Medicare plans):	
Ask yourself these ques	stions:	
Q: Will Medicare Part	A and B cover your current and future health needs?	
Yes	No	
Q: Evaluate if a Medica to your health and v	are Advantage (Part C) offers additional benefits that are important well-being:	
Yes	No	
	d-alone Part D plan or a Medicare Advantage plan with drug coverage sed on your medication needs:	
Yes	No	
Q: Assess if you need a Original Medicare.	additional coverage to help with out-of-pocket costs not covered by	
Yes	No	



## **Contact Information Organizer**

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Medicare Advisor #2

_				
163	Med	licare	Adviso	rs

**Medicare Advisor #1** 

Use this section to record contact details for Medicare advisors who can assist with Medicare-related questions and enrollment.

Name:	Name:
Phone:	Phone:
Email:	Email:
Office address:	Office address:
	epartment or benefits coordinator to address questions
about current employer health insurance).	
Name:	
Phone:	
Email:	
Office address:	





### **Contact Information Organizer**

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#### Insurance Agents

(capture contact details for insurance agents who can provide information and assistance with various insurance options, including Medicare Advantage Plans, Medigap and Part D).

Insurance Agent #1	Insurance Agent #2
Name:	Name:
Phone:	Phone:
Email:	Email:
Office address:	Office address:
Medicare Advisor #1	Medicare Advisor #2
Name:	Name:
Phone:	Phone:
Email:	Email:
Office address:	Office address:





## **Contact Information Organizer**

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☆ Other Essential Resources
(include contact information for other important resources related to healthcare and Medicare).
Resource Type #1 (e.g. local senior centers, advocacy groups):
Contact Name:
Phone Number
Phone Number:
Resource Type #2 (e.g. local senior centers, advocacy groups):
Contact Name:
Phone Number:
Filone Number.
Resource Type #3 (e.g. local senior centers, advocacy groups):
Contact Name:
Phone Number:





### **Decision-Making Tools**

Checklist for Evaluating Health Insurance Options

The Decision-Making Tools section provides checklists and questions to help you evaluate your personal situation when deciding between maintaining employer health insurance or transitioning to Medicare. This comprehensive guide assists in assessing current health needs, financial considerations, and future healthcare expectations.

#### **?** Health Needs Assessment

(review your current health status and anticipate future needs):

Review current medical conditions and treatments

List ongoing prescriptions and necessary medical supplies

Consider frequency of doctor's visits and specialist care

Identify any planned surgeries or procedures

Evaluate any anticipated changes in health status

Assess current access to preferred doctors and specialists

#### Future Healthcare Expectations

(anticipate future changes in your health needs and insurance requirements):

Predict changes in health status and required services

Evaluate potential long-term care needs

Review any plans for relocation and how they affect your healthcare coverage

Consider how Medicare might offer more flexibility for your future needs





### **Decision-Making Tools**

Checklist for Evaluating Health Insurance Options

#### **?** Questions to ask yourself

(include contact information for other important resources related to healthcare and Medicare).

# Q: How does my current health insurance plan cover my current medical needs compared to Medicare?

#### **Considerations:**

- A. Compare coverage for specialists, prescription drugs, and preventative care
- B. Assess any differences in service availability or network restrictions

#### Q: What are the total costs of my current employer's health insurance plan vs. Medicare?

#### **Considerations:**

- A. Calculate total monthly costs, including premiums, deductibles, copayments, and out-of-pocket expenses
- B. Compare these costs with projected Medicare costs, including premiums, deductibles, and supplementary insurance

Employer Insurance		Medicare	
Category	Cost	Category	Cost
Premium		Premium	
Deductibles		Deductibles	
Copayments		Copayments	
Out-of-Pocket Expenses		Out-of-Pocket Expenses	
Total		Total	





# Q: How will my healthcare needs change in the next few years, and how will these changes affect my insurance needs?

#### **Considerations:**

- A. Identify anticipated health changes and their impact on insurance needs
- B. Evaluate whether Medicare or employer insurance better accommodates these changes

Potential Health Change #1:	
Employer coverage more favorable	
Potential Health Change #2:	
Employer coverage more favorable	Medicare coverage more favorable
Potential Health Change #3:	
Employer coverage more favorable	Medicare coverage more favorable
Potential Health Change #4:	
Employer coverage more favorable	Medicare coverage more favorable
Potential Health Change #5:	
Employer coverage more favorable	Medicare coverage more favorable





## **Decision-Making Tools**

Checklist for Evaluating Health Insurance Options

# Q: What are the advantages and disadvantages of maintaining my current employer insurance vs. switching to Medicare?

#### **Considerations:**

A. List the pros and cons of both options, including coverage benefits, financial impact, and convenience

Employer _	Insurance	Med _	icare
Pros	Cons	Pros	Cons





## **Decision-Making Tools**

Checklist for Evaluating Health Insurance Options

# Q: What are the potential penalties or consequences of delaying Medicare enrollment or making a switch?

#### **Considerations:**

- A. Understand any penalties for late enrollment in Medicare
- B. Evaluate potential coverage gaps during the transition period

Potential penalties for late Medicare enrollment: \$
Potential coverage gaps during the transition from employer insurance to Medicare:
Coverage gap #1:
Coverage gap #2:
Coverage gap #2:

